

Terrigal Bowling Club Limited
ABN 97 000 951 913

**Concise Financial Report
For The Financial Year Ended
30 June 2011**

Terrigal Bowling Club Limited

ABN 97 000 951 913

Directors' Report

Your Directors present their report on the company for the financial year ended 30 June 2011.

Directors

The names and details of Directors in office at the date of this report are:

<i>John Mackintosh</i>	Chairman/Director, Retired Company Director, joined the board in September 2006. During the year he attended 11 of the 12 directors meetings.
<i>Robert Ferry</i>	Deputy Chairman, Solicitor, rejoined the board in April 2009. During the year he attended 10 of the 12 directors meetings.
<i>Neville Osborne</i>	Director, Businessman, joined the board in September 2010. During the year he attended 9 of the 10 directors meetings.
<i>Alan Gregor</i>	Director, Retired Local Government Accountant, joined the board in September, 2001. During the year he attended 12 of the 12 directors meetings.
<i>Ray Naish</i>	Director, Retired Retail Manager, joined the board in September 2008. During the year he attended 11 of the 12 directors meetings.
<i>Ian Griffith</i>	Director, Manager, joined the board in September 2010. During the year he attended 8 of the 10 directors meetings.

Directors have been in office since the start of the financial year unless otherwise stated.

The following directors ceased to be a director during the year:

<i>Colin Newell</i>	Director, Retired Business Consultant, joined the board in September 2007. During the year he attended 1 of the 2 directors meetings.
<i>Brian Pearce</i>	Director, Building Contractor, joined the board in September 2008. During the year he attended 0 of the 2 directors meetings.

Company Secretary

The following person held the position of company secretary at the end of the financial year:

<i>John Mackintosh</i>	Chairman/Director, retired, joined the board in September 2006 and was appointed company secretary in November 2007, resigned August 2011.
<i>Bruce Jewell</i>	Appointed company secretary in August 2011.

Terrigal Bowling Club Limited

ABN 97 000 951 913

Directors' Report

Principal Activities

The principal activities of the company during the course of the financial year were to promote and conduct the game of Lawn Bowls and carry out the other objectives of Terrigal Bowling Club Limited.

No significant changes in the nature of these activities occurred during the financial year.

The company's Short term goals:

- Maintain and grow profitability
- Foster and promote the sport of lawn bowls

The company's Long term goals:

- To grow and improve the participation and standard of lawn bowls at the club
- Maintain and improve profitability

To achieve these through diversification the company has adopted the following strategies:

- Maintain membership and grow the company's profitability.

Measures used by the company for its performance:

- Standard Club industry Key Performance Indicators including Gross Profit percentages, Wages percentages etc.

Operating Results

The profit for the company for the financial year amounted to \$312,956 (2010 : \$253,098).

	2011	2010
	\$	\$
Net Surplus	483,057	415,758
Add: Interest Received	31,162	17,728
Less: Depreciation & Amortisation	(201,263)	(179,006)
Interest Paid	-	(1,382)
Net Profit/(Loss)	312,956	253,098

Dividends

Under the company's Constitution no dividends can be paid.

Review of Operations

During the financial year the company continued its activities. The results of these operations were similar to results for previous years subject to normal market fluctuations.

Terrigal Bowling Club Limited
ABN 97 000 951 913

Directors' Report

Bar Trading Statement

Turnover from Bar Trading for the year totalled \$1,218,156 compared with turnover for the previous year of \$1,154,450 an increase of \$63,706 or 5.5%.

The Bar Trading Gross Profit of \$719,071 (59.0% of Sales) is an increase of \$45,831 (6.8%) on the previous year of \$673,240 (58.3% of Sales).

Poker Machine Trading Statement

Net Clearances from Poker Machines for the year totalled \$847,006 an increase of \$115,506 (15.7%) on the previous year. Direct Expenses for the 2011 year totalled \$153,285, which compares with the 2010 year of \$137,992 an increase of \$15,293 (11.1%).

Bowls Operating Statement

Income from bowls operations decreased by \$13,295 (12.7%) to \$90,910 from \$104,205 in 2010. Expenses totalled \$199,933 (\$191,350 in 2010) an increase of \$8,583 (4.4%). The net loss from bowls operations was \$109,023 for the year compared to \$87,145 in 2010, an increase of \$21,878 (25.1%).

Significant Changes in State of Affairs

No significant changes in the Company's state of affairs occurred during the financial year, other than that referred to in the accounts or notes thereto.

After Balance Date Events

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

Future Developments

The entity expects to maintain the present status and level of operations.

Environmental Issues

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

Terrigal Bowling Club Limited
ABN 97 000 951 913

Directors' Report

Auditors Independence Declaration

The lead auditor's independence declaration for the year ended 30 June 2011 has been received and can be found on page 7 of the Directors Report.

Membership

As at 30 June 2011 there were 2,830 members of the Company as set out below:

Lady Bowlers	103
Men Bowlers	217
Life Members	6
Social Members	2,494
Multi Members	10
Total	2,830

The company is incorporated under the Corporations Act 2001 and is a company limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of \$11 each towards meeting any outstanding obligations of the company. As at 30 June 2011 the total amount that members of the company are liable to contribute if the company is wound up is \$31,130 (2010: \$25,542).

Signed in accordance with a resolution of the Board of Directors

On behalf of the Directors:

J Mackintosh
Director

TERRIGAL, NSW

Dated this 15th day of August 2011

Terrigal Bowling Club Limited
ABN 97 000 951 913

Auditors Independence Declaration
under Section 307C of the Corporations Act 2001
to the Directors of Terrigal Bowling Club Limited

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2011 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

BRACEY & ASSOCIATES
(Central Coast)
Chartered Accountants

D C Bracey

Dated this 15th day of August 2011

1/255 The Entrance Road
ERINA NSW 2250

Terrigal Bowling Club Limited

ABN 97 000 951 913

DISCUSSION AND ANALYSIS OF THE FINANCIAL STATEMENTS

CONCISE FINANCIAL REPORT

The financial statements and disclosures in the concise financial report have been derived from the 2011 Financial Report of Terrigal Bowling Club Limited.

A copy of the full financial report and auditors report will be sent to any member, free of charge, upon request in writing.

The discussions and analysis is provided to assist members in understanding the concise financial report. The discussions and analysis is based on the Terrigal Bowling Club Limited financial statements and the information contained in the concise financial report has been derived from the full 2011 Financial Report of Terrigal Bowling Club Limited.

STATEMENT OF COMPREHENSIVE INCOME

The Club achieved a gross revenue of \$2,307,269 which was an increase of \$191,993 or 9.0% over the previous year.

As a result the Club had an operating profit after allowing for income tax of \$312,956.

STATEMENT OF FINANCIAL POSITION

Total assets increased by \$324,734. The increase was mainly due to an increase in Cash & Financial Assets (\$208,134) and additions to Property, Plant & Equipment (\$321,230) and after allowing Depreciation of \$201,263.

Total liabilities have increased by \$11,778 with Provisions increasing by \$12,602 (net) and Trade and Other Payables decreasing by \$824.

STATEMENT OF CASH FLOWS

The Statement of Cash Flows shows that the Club generated \$504,795 from its operating activities, received \$24,569 in proceeds from sale of Property, Plant and Equipment, paid \$321,230 in Property, Plant and Equipment which resulted in a net increase in cash held at the end of the financial year of \$208,134.

Terrigal Bowling Club Limited
ABN 97 000 951 913

Statement of Comprehensive Income
For The Year Ended 30 June 2011

	2011	2010
	\$	\$
Revenues	2,307,269	2,115,276
Consumables used – Cost of Goods Sold	(499,085)	(481,210)
Employee benefits expense	(743,644)	(654,942)
Depreciation and amortisation expense	(201,263)	(179,006)
Finance Costs	-	(1,382)
Power and Gas	(29,214)	(24,784)
Repairs & Maintenance	(21,557)	(23,705)
Audit, legal and other expenses	(25,149)	(24,595)
Other expenses	(474,401)	(472,554)
	<hr/>	<hr/>
Profit/(loss) before income tax	312,956	253,098
Income tax expense	Nil	Nil
	<hr/>	<hr/>
Profit/(loss) for the year	312,956	253,098
	<hr/>	<hr/>
Other comprehensive income:		
Net gain on revaluation of non-current assets	-	-
	<hr/>	<hr/>
Net (loss)/gain on revaluation of financial assets	-	-
	<hr/>	<hr/>
Other comprehensive income for the year	-	-
	<hr/>	<hr/>
Total comprehensive income for the year	312,956	253,098
	<hr/>	<hr/>
Profit attributable to members of the company	312,956	253,098
	<hr/>	<hr/>
Total comprehensive income attributable to the members of the company	312,956	253,098
	<hr/>	<hr/>

The accompanying notes form part of these financial statements.

Terrigal Bowling Club Limited
ABN 97 000 951 913

Statement of Financial Position
as at 30 June 2011

	2011	2010
	\$	\$
ASSETS		
Current Assets		
Cash assets and cash equivalents	101,606	82,747
Trade and other Receivables	31,268	22,073
Inventories	29,755	28,218
Financial assets	731,647	542,372
Other current assets	18,401	14,652
Total Current Assets	912,677	690,062
Non-Current Assets		
Property, plant & equipment	1,404,816	1,302,697
Total Non-Current Assets	1,404,816	1,302,697
Total Assets	2,317,493	1,992,759
LIABILITIES		
Current Liabilities		
Trade and other Payables	164,817	161,970
Short term Provisions	74,480	61,878
Borrowings	-	-
Total Current Liabilities	239,297	223,848
Non-current Liabilities		
Trade and other payables	29,295	32,966
Borrowings	-	-
Total Non-current Liabilities	29,295	32,966
Total Liabilities	268,592	256,814
Net Assets	2,048,901	1,735,945
Members' Funds		
Reserves	59,506	59,506
Retained earnings	1,989,395	1,676,439
Total Members' Funds	2,048,901	1,735,945

The accompanying notes form part of these financial statements

Terrigal Bowling Club Limited
ABN 97 000 951 913

Statement of Changes in Equity
For the Year Ended 30 June 2011

	Retained Earnings	Asset Revaluation Reserve	Total
	\$	\$	\$
Balance at 1 July 2009	1,423,341	59,506	1,482,847
Profit for the year	253,098	-	253,098
Balance at 30 June 2010	<u>1,676,439</u>	<u>59,506</u>	<u>1,735,945</u>
Profit for the year	312,956	-	312,956
Balance at 30 June 2011	<u><u>1,989,395</u></u>	<u><u>59,506</u></u>	<u><u>2,048,901</u></u>

The accompanying notes form part of these financial statements

Terrigal Bowling Club Limited
ABN 97 000 951 913

Statement of Cash Flows
For The Year Ended 30 June 2011

	2011 \$	2010 \$
<i>CASH FLOWS FROM OPERATING ACTIVITIES</i>		
Receipts from members, guests & visitors	2,276,107	2,097,548
Payments to suppliers and employees	(1,802,478)	(1,683,096)
Interest received	31,162	17,728
Finance Costs - Interest Paid	-	(1,382)
	504,791	430,798
<i>CASH FLOW FROM INVESTING ACTIVITIES</i>		
Proceeds from sale of property, plant & equipment	24,573	12,850
Payment for property, plant & equipment	(321,230)	(362,414)
	(296,657)	(349,564)
<i>Cash Flow from Financing Activities</i>		
Repayments of borrowings	-	(8,500)
Increase in borrowings	-	-
	-	(8,500)
<i>Net increase/(decrease) in cash held</i>	208,134	72,734
<i>Cash and cash equivalents at the beginning of the financial year</i>	625,119	552,385
<i>Cash and cash equivalents at the end of the financial year</i>	833,253	625,119

The accompanying notes form part of these financial statements

Terrigal Bowling Club Limited
ABN 97 000 951 913

NOTES TO THE CONCISE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2011

1. Basis Of Preparation Of The Concise Financial Report

The concise financial report is an extract of the full financial report for the year ended 30 June 2011. The concise financial report has been prepared in accordance with Accounting Standard AASB1039: Concise Financial Reports and the Corporations Act 2001.

The financial statements, specific disclosures and other information included in the concise financial report are derived from, and are consistent with, the full financial report of Terrigal Bowling Club Limited. The concise financial report cannot be expected to provide as detailed an understanding of the financial performance, financial position and financing and investing activities of Terrigal Bowling Club Limited as the full financial report. A copy of the full financial report and auditor's report will be sent to any member, free of charge, on request.

The financial report of Terrigal Bowling Club Limited complies with all Australian equivalents to International Financial Reporting Standards (AIFRS) in their entirety. The presentation currently used in this concise financial report is Australian dollars.

The accounting policies have been consistently applied by the company and are consistent with these of the previous financial year.

2. Revenue and Other Income	2011	2010
	\$	\$
Sales Revenue:		
- sale of goods - bar	1,218,156	1,154,450
- poker machines-net clearances	847,006	731,500
- green fees etc	90,910	104,205
	<u>2,156,072</u>	<u>1,990,155</u>
Other Revenue:		
- Keno - commissions received	17,593	15,723
- TAB – commission received	27,029	24,625
- sundry revenue	705	879
- sponsorships	7,528	12,811
- interest received	31,162	17,728
- nominations and subscriptions	22,777	24,002
- commissions received	26,506	16,730
- courtesy bus income	5,001	-
- staff employment rebate	2,500	1,500
	<u>140,801</u>	<u>113,998</u>
Other Income:		
Gains on disposal of non-current assets	6,726	
Grants received	3,670	3,670
	<u>10,396</u>	<u>11,123</u>
Total Revenue and Other Income	<u>2,307,269</u>	<u>2,115,276</u>

Terrigal Bowling Club Limited
ABN 97 000 951 913

NOTES TO THE CONCISE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2011

	2011 \$	2010 \$
3. Profit for the Year		
(a) Expenses:		
Cost of sales	499,085	481,210
Finance Costs - Interest paid and Borrowing Costs	-	1,382
Rental expense on operating leases - rental expense & car park maintenance for lease of premises	27,910	25,278
	_____	_____
Depreciation & Amortisation of non-current assets:		
- plant and equipment etc	137,023	122,599
- poker machines	64,240	56,407
	_____	_____
Total Depreciation and Amortisation	201,263	179,006
	_____	_____
Total Employee Benefits Expense	743,644	654,942
	_____	_____
(b) Significant Revenues and Expenses:		
Net gain (loss) on disposal of non-current assets : Property, plant and equipment		
Proceeds on disposal	24,572	12,850
Disposals at carrying value	(17,846)	(5,397)
	_____	_____
Net gain on disposals	6,726	7,453
	_____	_____
4. Reserves		
Asset Revaluation Reserve		
Opening balance	59,506	59,506
Movement during the year	-	-
	_____	_____
Closing balance	59,506	59,506
	_____	_____

The asset revaluation records the revaluations of property, plant and equipment (non-current assets).

Terrigal Bowling Club Limited
ABN 97 000 951 913

NOTES TO THE CONCISE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2011

	2011 \$	2010 \$
5. Retained Profits		
Retained profits at the beginning of the financial year	1,676,439	1,423,341
Net profit/(loss) for the year	312,956	253,098
	1,989,395	1,676,439
	1,989,395	1,676,439

6. Remuneration & Benefits of Directors & Executive Officers

(a) Directors Remuneration

Directors

The Directors of Terrigal Bowling Club Limited during the financial year were:

J Mackintosh	N Osborne	R Naish	C Newell
R Ferry	A Gregor	I Griffith	B Pearce

Aggregate income received, or due and receivable, by the Directors of Terrigal Bowling Club Limited in connection with honorariums

Nil

Nil

7. Property, Plant & Equipment

As per Section S41 j(3) of the Registered Clubs Act the Board of Directors of Terrigal Bowling Club Limited declare that as of 30 June 2011 the Club occupied the following property assets classified as below which is leased from Gosford City Council.

Current use	Classification
Club – Land & Buildings (including Greens)	Core
Car Park	Core

8. Contingent Liabilities

There we no contingent liabilities for the company up to the date of signing this report.

Terrigal Bowling Club Limited
ABN 97 000 951 913

NOTES TO THE CONCISE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2011

	2011	2010
	\$	\$
9. Capital and Leasing Commitments		
(a) Lease Commitments		
Operating Lease Commitments		
Amount of Rental Expense and Car park Maintenance included in the determination of the years profit.	25,372	25,188
Lease commitment	25,372	25,188
	25,372	25,188
Payable:		
- Not later than 1 year	25,851	25,188
- Later than 1 year but not later than 5 years	103,404	100,752
- Later than 5 years	122,792	144,831
	252,047	270,771
	252,047	270,771

The Club had entered into a lease with Gosford City Council for the provision of land on which the Club's building and greens are situated.

The property lease commitments contracted but not capitalised in the financial statements. An increase in the lease commitment will occur in line with the CPI.

(b) Capital Commitments

There were no capital commitments at 30 June 2011 and up to the date of signing of the accounts.

Terrigal Bowling Club Limited
ABN 97 000 951 913

DIRECTORS' DECLARATION

The Directors of Terrigal Bowling Club Limited declare that the concise financial report of Terrigal Bowling Club Limited for the financial year ended 30 June 2011 as set out on pages 7 to 14.

- a complies with accounting standard AASB1039: Concise Financial Reports, and
- b is an extract of the full financial report for the year ended 30 June 2011 and has been derived from and is consistent with the full financial report of Terrigal Bowling Club Limited.

This declaration is made in accordance with a resolution of the Board of Directors.

On behalf of the Directors

J Mackintosh
Director

TERRIGAL, NSW

Dated this 15th day of August 2011

Terrigal Bowling Club Limited

ABN 97 000 951 913

INDEPENDENT AUDIT REPORT TO THE MEMBERS OF TERRIGAL BOWLING CLUB LIMITED

Report on the concise financial report

We have audited the accompanying concise financial report of Terrigal Bowling Club Limited which comprises the statement of financial position as at 30 June 2011, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended and related notes, derived from the audited financial report of Terrigal Bowling Club Limited for the year ended 30 June 2011, as well as the discussion and analysis. The concise report does not contain all the disclosures required by the Australian Accounting Standards and accordingly, reading the concise financial report is not a substitute for reading the audited financial report.

Directors' Responsibility for the concise financial report

The directors of the company are responsible for the preparation of the concise financial report in accordance with Accounting Standards AASB 1039: Concise Financial Reports, and the Corporations Act 2001, for such internal control as the directors determine is necessary to enable the preparation of the concise financial report.

Auditor's Responsibility

Our responsibility is to express an opinion on the concise financial report based on our audit procedures which were conducted in accordance with Auditing Standard ASA 810: Engagements to Report on Summary Financial Statements. We have conducted an independent audit, in accordance with Australian Auditing Standards, of the Terrigal Bowling Club Limited for the year ending 30 June 2011. We expressed an unmodified audit opinion on that financial report in our report dated 15 August 2011. The Australian Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report for the year is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the concise financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the concise financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the concise financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Our procedures included testing that the information in the concise financial report is derived from, and is consistent with, the financial report for the year, and examination on a test basis, of audit evidence supporting the amounts, discussion and analysis, and other disclosures which were not directly derived from the financial report for the year. These procedures have been undertaken to form an opinion whether, in all material respects, the concise financial report complies with AASB 1039: Concise Financial Reports and whether the discussion and analysis complies with the requirements laid down in AASB 1039: Concise Financial Reports.

Terrigal Bowling Club Limited
ABN 97 000 951 913

**INDEPENDENT AUDIT REPORT TO THE MEMBERS OF
TERRIGAL BOWLING CLUB LIMITED**

Report on the concise financial report (Cont'd)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of Terrigal Bowling Club Limited on 15 August 2011 would be in the same terms if provided to the directors as at the date of this auditor's report.

Auditor's Opinion

In our opinion, the concise financial report including the discussion and analysis of Terrigal Bowling Club Limited for the year ending 30 June 2011 complies with Accounting Standard AASB 1039: Concise Financial Reports.

Bracey & Associates
(Central Coast)
Chartered Accountants

D C Bracey

1/255 The Entrance Road
ERINA NSW 2250

Dated this 15th day of August 2011